

SUFFOLK COUNTY ONE-STOP EMPLOYMENT CENTER

at the Suffolk County Department of Labor

VOLUME 8 **News for Employers from the Employment Specialists** **#15**

fillajob@suffolkcountyny.gov

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www.suffolkcountyny.gov/labor

Business Services



JOB FAIR SMASH

Qualified Job Seekers, Recruitment Results

The **Business Services** team at the Suffolk County One-Stop Employment Center is continually seeking new ways in which to provide better services to our business customers; ALWAYS without any cost!

For example, we held a Job Fair at the Brentwood Public Library that boasted 15 companies seeking employees for a wide variety of titles. The fair attracted more than 300 job seekers and the employers were quite pleased with the turnout.

Hosting Job Fairs at libraries has many advantages:

- **Libraries are often the first place that many job seekers go for information.**
- **Libraries have high visibility in their communities.**
- **Many libraries have large auditoriums in which numerous companies can recruit simultaneously.**

Experience shows that the greater the number of companies at a job fair, the greater the number of job seekers.

Whether held at the Employment Center, or in another facility, all of our job fairs are aggressively marketed. Through extensively distributed public service announcements, in the form of email, fax, posters and handbills, our job fairs attract a wide range of job seeking participants, resulting in greater selection for participating employers. **See Page 3 for more.**

SCENES FROM ONE-STOP EMPLOYMENT CENTER/BRENTWOOD PUBLIC LIBRARY JOB FAIR



Steve Levy
Suffolk County Executive



James DiLiberto
Workforce Investment Board Chair

Robert W. Dow, Jr.
Commissioner of Labor



LABOR MARKET TRENDS

The average annual pay in Suffolk County was \$42,176 in 2004, which reflected a 3.8% increase over wages paid in 2003. In comparison, in other areas in New York State average annual wages in 2004 were as follows: the NYS average annual salary was \$49,930; the New York City average was \$64,809; in the Long Island area it was \$43,127 and it was \$44,079 in Nassau County. Referring to the chart below, it can be seen that 6 industrial sectors posted an annual average salary in excess of \$50,000.

These high paying sectors were Finance & Insurance (\$78,216), Utilities (\$77,420), Mining¹ (\$66,872), Wholesale Trade (\$56,305), Information (\$55,854) and Professional & Technical Services (\$51,265). Conversely, 5 industrial sectors posted an average salary below \$30,000. These were: Agriculture, Forestry, Fishing & Hunting (\$29,904), Retail Trade (\$28,000), Other Services (\$25,040), Arts, Entertainment & Recreation (\$23,163), and Accommodation & Food Services (\$16,693).

As a matter of interest, lower salaries tend to be associated with industries that experience above-average job turnover and have a large number of jobs that are part-time, seasonal, low-skill, or entry-level positions. In terms of keeping pace with inflation, 9 industrial sectors registered wage gains that either met or exceeded the 3.5% cost of living increase that was reflected through the annual average rise in the Consumer Price Index recorded in New York area during the 2003-2004 period.

Average Annual Pay 2003 versus 2004			
	2003	2004	2003 vs 2004
	Average Pay	Average Pay	Change in Pay
All Industries_NYS	\$47,266	\$49,930	5.6
All Industries_NYC	\$60,365	\$64,809	7.4
All Industries_LI Region	\$41,732	\$43,127	3.3
All Industries_Nassau County	\$42,811	\$44,079	3.0
All Industries, Suffolk County	\$40,644	\$42,176	3.8%
Finance & Insurance	\$78,923	\$78,216	-0.9%
Utilities	\$77,687	\$77,420	-0.3%
Mining ¹	\$64,743	\$66,872	3.3%
Wholesale Trade	\$53,100	\$56,305	6.0%
Information	\$56,952	\$55,854	-1.9%
Professional & Technical Services	\$48,450	\$51,265	5.8%
Government	\$47,847	\$49,017	2.4%
Real Estate	\$43,694	\$48,564	11.1%
Manufacturing	\$45,933	\$48,112	4.6%
Construction	\$46,206	\$46,929	1.6%
Health Care & Social Assistance	\$36,310	\$38,353	5.6%
Transportation & Warehousing	\$33,158	\$34,651	4.5%
Education Services	\$27,646	\$30,252	9.4%
Agriculture, Forestry, Fishing, & Hunting	\$28,661	\$29,904	4.3%
Retail Trade	\$26,745	\$28,000	4.7%
Other Services	\$24,296	\$25,040	3.1%
Arts, Entertainment & Recreation	\$22,887	\$23,163	1.2%
Accommodation & Food Services	\$16,234	\$16,693	2.8%
NY Area Annual Cost of Living Increase 2003 to 2004 ²			
Consumer Price Index - All Urban Consumers (CPI-U-NY)	2003	2004	2003 vs 2004
	197.8	204.8	3.5%

Sources: New York State Department of Labor; United States Department of Labor, Bureau of Labor Statistics. ¹Suffolk County's tiny mining sector in 2004 consisted of only 21 units and employed only 176 workers. ²12 Months Percent Change in the Consumer Price Index-All Urban Consumers, Not Seasonally Adjusted, New York-Northern New Jersey-Long Island, NY-NJ-CT-PA. Contact **Dr. Christina Colón-Downs** at christina.colon-downs@suffolkcountyny.gov or (631) 853-6556 to receive this monthly report.

ECONOMIC INDICATOR REPORT*November 2005*

	MONTH Sept '05	DATA	PRIOR MONTH	YEAR AGO
Suffolk Labor Force ¹	Civilian Labor Force (000)	778.2	789.1	765.7
	Employment (000)	745.1	756.6	732.5
	Unemployment (000)	33.2	32.5	33.2
	Unemployment Rate (%)	4.3	4.1	4.3
Township	Babylon	4.9	4.6	5.0
Unemployment	Brookhaven	4.3	4.3	4.3
Rate (%)	Huntington	3.9	3.6	4.1
	Islip	4.4	4.3	4.5
	Lindenhurst Village	5.1	5.0	5.2
	Riverhead	3.9	3.7	3.7
	Smithtown	3.9	3.6	4.1
	Southampton	3.8	3.4	3.7
Non-farm Employment (Long Island in thousands) ²	Total	1249.8	1243.4	1238.5
	Natural Resources, Mining & Construction	69.4	68.9	68.8
	Manufacturing	88.6	87.8	88.4
	Wholesale Trade	72.5	73.0	72.7
	Retail Trade	161.1	162.4	160.8
	Transportation, Warehousing & Utilities	38.4	35.1	37.9
	Information	28.9	29.3	28.7
	Financial Activities	83.4	84.6	83.3
	Professional & Business Services	160.4	161.0	156.0
	Education & Health Services	201.3	197.0	197.1
	Leisure & Hospitality	102.3	109.0	101.4
	Other Services	52.2	51.8	51.7
	Government	191.3	183.5	191.7
Regional Economic Trends	Unemployment Rate NY State (%)	5.1	4.6	5.3
	Unemployment Rate NY City (%)	5.9	5.1	6.5
	Unemployment Rate Nassau Co (%)	4.3	3.9	4.4
	Consumer Price Index NY Area (1982-84:100)	215.8	214.1	205.9
National Economic Trends	Unemployment Rate (%) ³	5.1	4.9	5.4
	Consumer Price Index (1982-84:100)	198.8	196.4	189.9

Notes:¹ By place of residence. ² By place of business. ³ Seasonally adjusted; civilian labor force. Sources: U.S. Department of Labor, N.Y.S. Department of Labor, Suffolk County Department of Labor.

Employment Center-Hosted Job Fairs- Unique Advantages

- **Immediate access to new job seekers through direct linkage with the Unemployment Insurance System.**
- **Extensive network of community organizations, both private and public, sought out by employment-seeking individuals.**
- **Advertising through the 65 branches of Suffolk County public libraries. Publicity includes placement of posters at each branch as well as e-mailing job fair announcements throughout the library system's extensive e-mail database.**

Why not recruit at one of our no-cost job fairs and enjoy all of these advantages (and no risk!) as a great return for your tax dollar investment.

Please give us a call at 631-853-6772 or contact us by e-mail at fillajob@suffolkcountyny.gov. For a full description of our no-cost services, please visit us on the web at www.suffolkcountyny.gov/labor

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SUFFOLK COUNTY WORKFORCE INVESTMENT BOARD

Workforce Investment Board Chair **James DiLiberto**, Director of Island Drafting & Technical Institute, and the Board welcome new business representatives **John R. Bennett**, Sr. Vice President & CFO of Biodex Medical Systems, Inc., and **Ellen Chen**, Director of Project Management for inGenious Targeting Laboratory, Inc. We look forward to having them on the Board.

The Board also welcomes new non-business representatives **Nick Anastasi**, Assistant to the Commissioner for the Suffolk County Department of Economic Development and Workforce Housing and **Rosanne Maraia** of the New York State Department of Labor. Mr. Anastasi and Ms. Maraia have replaced outgoing WIB members, **James Ainslie** and **Stephen Salhus**, both of whom retired in September.

The October 27, 2005 WIB meeting was held at the Department of Labor, Oser Avenue, Hauppauge. **Karen McKenna**, photo below right, of Suffolk County Community College gave a presentation on the High Growth Job Training Initiative.

The College was awarded a \$2.4 million grant to train workers in advanced manufacturing. The College was also awarded a Retail Training Center Grant in the amount of \$30,000 to train workers in all aspects of the retail industry.

Representatives from the New York State Department of Transportation gave a presentation on the Rebuild and Renew New York Transportation Bond Act of 2005 which was Proposal 2 on this year's election ballot. Voters approved the measure. Members also received reports on WIB Committee activities and program and funding activities.

The next Board meeting will be held in January.



Suffolk County One-Stop Employment Center at the Suffolk County Department of Labor

725 Veterans Memorial Highway, Hauppauge, NY 11788

Steve Levy, County Executive

Robert W. Dow, Jr., Commissioner of Labor

James DiLiberto, Workforce Investment Board Chair



Send e-mail to sc.dol@suffolkcountyny.gov

Find E-Hiring Employer Request Form Online at www.suffolkcountyny.gov/labor

Business Services Hotline 853-6772 Labor Mediation Office 853-6509 Labor Market Trends 853-6763
Suffolk County One-Stop Employment Center 853-6600 Workforce Investment Board 853-6612